MILLTRONICS ANNOUNCES DISTRIBUTION AGREEMENT WITH EMEC MACHINE TOOLS INC



For Immediate Release

Mississauga, Canada March 9th, 2020. Milltronics USA, Inc., (Minnesota, USA) and EMEC Machine Tools, Inc., (Mississauga, Ontario, Canada) have executed a partnership agreement for distribution, service, and support of Milltronics Machine Tools. EMEC will distribute Milltronics products on an exclusive basis across the provinces of Manitoba, Ontario and Quebec.

Milltronics USA, Inc., is based in Waconia, Minnesota, and is a leading supplier of easy-to-use and cost-effective machine tools serving job shops, tool rooms, tool & die and other metal cutting customers worldwide. With more than 14,000 machines installed, the company has built its reputation on well-built machines equipped with a straightforward control and backed by superior service and support.

EMEC will be offering sales, service, parts, training, and applications support for Milltronics customers within EMEC's territories. EMEC has a combined team of 20 service and applications technician between the Mississauga and the Montreal offices. Both offices have a showroom to allow customers to see machines in action, prepare time-studies, host educational seminars, and meet with our team.

"We at EMEC are excited by this new addition to our product line and are confident our new partnership with Milltronics will be a success. With their excellent line of products and our shared commitment to superior support and service, we have all the ingredients to ensure a bright future for both of our companies. We look forward to working with the Milltronics team to provide our customers with some new exciting solutions." Bill Mara, President of EMEC.

"Canada has always been an important market for Milltronics. And while we always want to partner with a distributor that can help us sell machines, we really focus on those that do a great job taking care of the customer. EMEC has the capability and the track record of doing just that – before, during, and after the sale," said Bill Bender, International Business Director for Milltronics USA.

For more information on EMEC Machine Tools Inc or Milltronics USA, Inc please contact:

EMEC Machine Tools Inc

Bill Mara, President
Bill.Mara@emecmt.com
www.emecmt.com

Milltronics

Bill Bender, International Business Development Director Bbender@milltronics.com
www.milltronics.com

About Milltronics

Milltronics USA, Inc. is based in Waconia, Minn., and is a leading supplier of easy-to-use and cost-effective machine tools serving job shops, tool rooms, tool & die and other metalcutting customers worldwide. With more than 14,000 machines installed, the company was founded in 1973 and has built its reputation on intuitive controls and well-built machines backed by superior service and support. More information is available at www.milltronics.com.